

Preferred Customers

Our 'Preferred Customers' are the reason for our success! We just passed a milestone, with our PC#101100 signing up this week. Is it the Parts Price Discount?, Is it 'No Shipping Charges'? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our 'Service Shop'? What ever the reason, we are grateful for all the support!!

Corvettes and Caffeine!

As we move back towards summer hours, the start time on **April 6th** will be 7:30am. Remember the 'Shoe Box Swap Meet' and please, RSVP if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone. Go to the Corvettes and Caffeine website, either through the link on our CPAZ website 'Home Page', or the website direct.

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

Corvettes and Caffeine Pictures!!

We have a lot of questions about the pictures at Corvettes and Caffeine. For us it is a 'Family Affair', with Craig Richardson as the photographer we rely on for all the great pics of the people 'and' Corvettes each month!!

If you have any need for a 'Great' Photographer, for a Private Event, Wedding, Personal Pictures, Professional 'Head Shots' or 'Sporting Events (His Speciality)', Contact Craig!!

<http://www.crichardsonphotography.biz/>

Corvette C7 Info! Convertible Released in Geneva



Here are a couple of interesting links;

<http://www.autoblog.com/photos/2014-chevrolet-corvette-stingray-colorizer/#photo-5641974>

<http://www.autoblog.com/photos/2014-chevrolet-corvette-grand-sport-spy-shots/>

http://autos.aol.com/article/2014-chevrolet-corvette-stingray-convertible/?icid=maing-grid7%7Cmain5%7Cd8%7Csec1_ink3%26pLid%3D279049

<http://qmauthority.com/blog/category/chevrolet/corvette/c7/>

http://www.youtube.com/watch?v=_FoCaoeRdhA

<http://wot.motortrend.com/designers-on-design-corvette-designer-talks-convertible-nex-z06-and-those-taillights-336193.html?ti=v2#axzz2MbNnaIO1>

<http://www.chevyhardcore.com/videos/car-features/video-unique-corvette-collection-features-only-factory-black->

February in Review

Sales in February were outstanding! We were able to pass 2012's sales #'s by Friday the 15th, and even with the shortened month, February was our 'second' best month on record!! We are looking forward to a strong 2013, with substantial growth over 2012.

Inventory Changes

CPAZ is working towards our 'significant' change in inventory for 2013. As we are able to obtain 'accessory' parts in 3-5 days, and that segment has slowed considerably, it makes no practical sense to inventory them in quantity. While we will continue to maintain our stock of basic items like car covers, floor mats, etc., this is not where the majority of our sales are generated. We will make a major expansion in what has been the core of our business, restoration and repair parts.

Brakes, Steering column parts, electronic parts, headlight repair parts, chassis and suspension, as well as driveline, clutch and transmission parts. Exhaust systems, radiators, as well as wheels and tires have shown a huge increase and these will be stocked in larger quantities as well. With our new POS system, we hope to have a catalog available sometime this year.

New Vendors

CPAZ is now a vendor for **ALLIANCE SPORTS GROUP**, manufacturers of the **NEBO** and **PROTEC** lines of illumination products.

While we have availability of their entire, extensive product lines, we are going to focus on several lines to stock in our store.

A new focus for us is the **PROTEC** 'Tactical' line of High-Powered Firearm Lights and Laser sights for most models of firearms.

As a 'PRO' 2nd Amendment business and with the support of many of our PC's, we are certain these products will be good for us.

The **PROTEC** 'Elite' HP190LS has a 190 Lumen Light, (bright enough to make you 'legally blind' for several minutes if you get too close), and a 450 yard, 5mW Red Laser. Mounts to most handguns

[cars/](#)

The Howard Katz 'Not Memorial' Library

Several new additions to the 'HKNML'!! Doug Hanson, PC#100068, donated 20+ 'Hard Cover' Corvette Books to the library. Several of them are signed by Zora Duntov!! The library has lots of good information, computer with Shop/Service/Assembly manuals and printer. We are adding more information sources as we can to make this a comprehensive resource for our Preferred Customers. We currently have over 1500 Corvette magazines (still not sorted).

Extended Warranty Questions.

CPAZ is starting to sell more Extended Warranties. A couple of things have stood out as the reason for our success with this great product.

First, the price, up to 50% less than comparable plans available through other sellers or dealers.

Second, the coverage does not require you to take your vehicle to a 'Dealership', you can take any vehicle covered by the warranty to any 'Certified' repair facility. All they have to do is call the toll free # for authorization for repair.

Third, the NAC Extended Warranty is available to all vehicles, not only Corvettes, we have sold several for other vehicles.

With a number of plans available, from basic 'Powertrain', up to the comprehensive 'Pinnacle' Coverage, there is a plan for almost every vehicle. All we need is Year, Vin # and Mileage and we can give you a quote!!

Contact us for a quote for any of your vehicles.

CPAZ Hosts NCRS Monthly Meeting/Tune Session!

On Saturday, February 15th, CPAZ hosted the NCRS Chapter Monthly Meeting. The participants used our 'Club' Room for the meeting and then held a 'Tune' Session outside on the patio. Excellent turnout, with over 20 NCRS members. Thanks to Garry Mion for organizing the event.

CPAZ Hosts National Council of Corvette Clubs 'Regional Meeting'!

On Saturday, March 9th, CPAZ hosted the NCCC 'Regional Meeting'. Regional 'Competition' Director, Paul Hamersly and Regional 'Executive' Director, Deb Hamersly, welcomed participants from throughout the 'Road Runner' Region.

Vehicle Consignment wanted!!

Over the past 12 weeks, CPAZ has moved 12 Corvettes through our showroom. Whether sold at Russo and Steele, sold privately, through the internet or internationally (1959 and 1962 Corvette going to France), CPAZ needs a few nice Corvettes for sale. Our Consignment Program is one of the best. Basic \$100.00 per month, (\$200.00 'up front'), and only 3% of the sale price.

If you, or anyone you know has a Corvette for sale, contact us for more info.

CPAZ 'Anti Sobriety' League

Never at a loss for a reason to party, the highlight of the CPAZ/ASL for February was the wedding of Puppies, Daisy and Duke. Wedding Planner/Co-ordinator, Deb Hamersly, went above and beyond with the decorations, wedding favors, boutineers and, the best of all, Daisys' Wedding Dress, Dukes' Tux with matching cuffs and Belles' Bridesmaids dress.

The garter was caught by Cassie (Scoular), and the other members of the wedding party, Molly and Meyer (Wiess), Z0e (Chittick) and Buddy (Ambrose), all voiced their best wishes and support for the happy couple.

It is amazing what can be accomplished with 'Good Friends', Good Food, 8 puppies and large quantities of 'Tasty Beverages'!!

and picatinny rails.
Retail Price \$89.99

The PROTEC 'Red Laser Firearm Sight has the 450 yard 5mW Red Laser only.
Retail Price \$39.99

The PROTEC 'Elite' HP230 Firearm Light has a 230 Lumen Light, Low 40 Lumen Light and 'Defensive Strobe' Mode. Mounts on 'Rail-Equipped' Pistols and Long Guns.
Retail \$49.99

The PROTEC 'Green Laser' Firearm Sight has a 100 yard (Daytime) and 500 yard (Nighttime) Green Laser.
Retail Price \$79.99

Always a 'favorite', the PROTEC 'CSI' QUATRO!! 6 Modes/4 Features/4Colors Includes 75 Lumen LED, 5 Green LEDs, 5 UV LEDs (excellent for nighttime Scorpion hunts!) as well as a Red Laser Pointer
Retail Price \$29.99

PROTEC 'Long Gun' Light Mount, perfect for Shotguns, Rifles, Scopes or 'Military' Style Firearms.
Retail Price \$19.99

Contact us for 'Preferred Customer' Pricing
Sales@CorvettePerformanceAZ.com

New Corvettes for Sale

We just received a 1966 Coupe!!

Nassau Blue, Black Interior

327/300hp/4Speed

Side Exhaust/Knock-Off Wheels

Body Off Restored

Check out the pic's on our website

www.CorvettePerformanceAZ.com

Extended Warranties

Our 'Extended Warranty program has been very well received. Excellent Coverage, as well as 'very' competitive rates, have helped with sales. Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Pinnacle' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

Service Shop



CPAZ/ASL Ladies (L-R), Karen Mion (Charter Member), Alice Ambrose, Linda Goward, Lois Petersen, Lindsey (Charter Member), Diana Messmer, Carol Motyl (Charter Member) Deb Hamersly (Charter Member), Kim Chittick, Barb Wiess, Jen Scoular.



CPAZ/ASL Guys (L-R), Kevin Motyl (Charter Member), Jim Messmer, Tom Ambrose, Jeff Goward, Garry Mion (Charter Member), BAD (Charter Member), Doug Peterson, Garth Scoular, Mike Chittick, Paul Hamersly (Charter Member), William (Wink) Wiess.

Keep in mind, CPAZ has a vehicle lift and compressor available in our service shop. While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections. We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze. Call ahead to book time on the lift as required.

The Club Room

CPAZ has 'The Club Room' available for small groups, clubs and organizations to use. This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

Contact us for more info;

info@CorvettePerformanceAZ.com

CPAZ Gift Cards

Gift Cards are now available at Corvette Arizona!! These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!



FaceBook Page

We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FB Page. We have so many pictures it is almost impossible to post them all. Once we have then posted, we will put the albums from each event linked on our CaC website.

You can check out our FB page at

<http://www.facebook.com/pages/Corvette>

Consignment Store

CPAZ is about to start our 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign. We will have information as to rates/times, etc. and



CPAZ/ASL Wedding Ceremony (L-R), Daisy (Bride to Be), Duke (Groom, Looking for the exit), The Most Reverend Kevin Motyl, Belle (Always a Bridesmaid), Lindsey (Mother of the Bride).



CPAZ/ASL Wedding Ceremony 'Friends of the Bride and Groom'.

Bads Bits

One of the most common questions we get at CPAZ is "What is the car worth?"

Most of the time, especially during auction week(s), there is never a shortage of 'Pencil Necks' and

advertising available.

Sales@CorvettePerformanceAZ.com

March Quote

"The needs of the many,
outweigh the needs of the few..

or the one!"

"I have been and always shall
be your friend!"

"Live Long and Prosper"

'S'chin T'gai Spock

Mutara Nebula
Stardate 8141.1

'Wheelwell Grabbers' who will gladly tell you what your car is worth, along with 10-15 things that are wrong with it. This opinion is usually based on years of wanting to own a Corvette, owing one year ago or living next door to someone who rode in one once.

After 44 years in the Corvette business, owning 222 Corvettes of my own, and selling 120-130 others for companies and individuals, I have learned one thing; 'cars are worth what someone is willing to pay for them.' We've all seen it, 'Body Off Restored' cars going for less than half of the cost to restore them and another one going for 2 or 3 times the estimate.

While almost everyone, including myself, is looking for a good deal, there is never a shortage of people, more in the Corvette business I think, that are looking for what I call, Holy Grail' cars. You know the ones, "I want a 'Matching Numbers', 1967 Coupe, Tri-Power, original paint 'Survivor', with less than 40K miles (One Owner of course) and I'm willing to pay up to \$40K for it"!

The latest 'classic' happened at the Sweetheart Car Show. When asked if we still had the '62 for sale in the showroom, we were informed that 'several' local Corvette owners had given their 'approval' for this car.

Being one of the nicest '62's we have seen in a long time, no hit body, with original bonding strips, excellent chrome and original interior and, 'Great' Acrylic Laquer paint (painted in 1975), we thought this car stood on it's own.

While we were asking \$59,900 for this classic, we were told "These Corvettes are worth 'somewhere' in the '\$40's'!! I think my response, "That at \$40+, we would laugh him out of the showroom and the owner of the Corvette would probably throw him out", seemed to fall on deaf ears.

Now, this '62 Corvette has been sold, for \$58,000.00USD, and it is getting shipped to France, along with the '59, which we sold for \$42,900.00USD.

Here is a test question....."What are these two Corvettes worth??"

One thing I have noticed over the years, the people who 'know' the value of these cars, never seem to be driving one!!

As always, we will support American products whenever and where ever possible.

Don't like the economy, Look in the driveway! Buy American!!

Until Next time!! Save the Wave!!