

# Corvette Arizona June Newsletter

CORVETTE  
ARIZONA

## Preferred Customers

Our 'Preferred Customers' are the reason for our success! Is it the Parts Price Discount? Is it 'No Shipping Charges'? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our 'Service Shop'? What ever the reason, we are grateful for all the support!!

## Newsletter Issues

We are still seeing our Corvettes and Caffeine Notices and our Newsletter 'Blocked' by Yahoo and AOL. It seems that, due to the fact we send 'Links', Pictures and PDF's, they are being blocked as 'Spam'. While not all of our 'PC's' are having issues, it seems that it is how the individual computers have their 'filter' set. If you have any issues, check your spam folder, and add us to your 'Preferred Sender' list.

## CPAZ New Store Hours

Due to the huge increase in sales, and the fact Commercial Sales have increased almost 2X, we will be changing our 'weekday' opening hours from 8:00am to 9:00 am. This will allow us to do our commercial deliveries early in the morning and visit existing/new accounts.

Also, incoming phone calls, after 11:00am, will be forwarded to our 'Voice Mail' system and answered in the order they are received, as time allows. We have changed our voice mail 'Greeting' to reflect this change.

## Corvettes and Caffeine!

With the mornings starting to warm up, the start time on July 5th, will be 6:30am.

Please, RSVP for our Corvettes and Caffeine events if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone. Go to the Corvettes and Caffeine website, either through the link on our CPAZ website 'Home Page', or the website direct. [www.CorvettesandCaffeine.com](http://www.CorvettesandCaffeine.com)

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

## Solid Axle Corvette Club!

On Saturday, June 14th, the Arizona Chapter of the Solid Axle Corvette Club held their monthly meeting at CPAZ. Excellent turnout and lots of great info.

## NCRS Tech Session!

On Saturday, June 21st, the local NCRS Club held their Tech Session at CPAZ. Interior judging was the topic and 2 C2 Corvettes were used as 'Judging Models'. Due to the 'hot' weather, both Corvettes were brought into the reception room so everyone could take advantage of the Air Conditioning and not get too far away from the coffee and donuts \*S\*

## Raid on Tombstone!



Ok, Laurie 'Tex' Schwab is 'Back in da Saddle' and we are making a 'Raid on Tombstone'!! August 8-9-10th!

Anyone who has been there before or wants to see it for the first time, now is your chance. Lots to do and see, lots of good food and 'Tasty Beverages'!!

Plenty of history down there, and many attractions in the Tombstone area. Several vineyards have tours and wine tasting.

For more info:

<http://www.vette.org/TombstoneRaid.8.14.pdf>

## June in Review

Extremely slow in June! The first month we have not seen a 'Double Digit' sales increase.

44 consecutive months with 'Positive' numbers, increased sales over the previous month/year.

Check out #223, our 'Garage Find'!

**'SOLD'!!**



327/250HP/4 Speed

Rally Red/White-Red Interior

'Factory Air Conditioning'  
(One of 872)

Rare 'Hard Top Only'  
(One of 1277)

One owner/51,245 Miles

Purchased at Sands Chevrolet,  
Glendale, AZ  
January 23rd, 1965

See the pic's on our website  
[www.CorvettePerformanceAZ.com](http://www.CorvettePerformanceAZ.com)

## 1969 Convert

350/350hp 4 Speed  
Power Steering/Brakes  
Red/Red Vinyl Interior  
White Convertible Top  
AM/FM Radio  
Rally Wheels/Redlines  
66K 'Original Miles

## Corvette Pirates Cruise to the Caribbean!



### Calling all Corvette Pirates!! 'All Hands on Deck'!!

It's time for another 'Johnson Family Reunion'!! Get out you JFR Shirts, grab some sunblock and your spandex and lets go to the Caribbean!!

Departing from Tampa, Florida to Costa Maya, Mexico, Belize, Mahogany Bay, Isla Roatan, Grand Cayman, Cayman Islands.

January 25th thru February 1st, 2015! The Theme.....Mayhem and Madness!!

Tex has 'Done it Again', with a fantastic cruise!! Check the following links for info:

[www.corvettepirates.com](http://www.corvettepirates.com)

<http://www.corvettepirates.com/WestCaribbean2015.pdf>

## The Howard Katz 'Not Memorial' Library

We are trying to build a 'complete' set of GM Shop/Service Manuals and Assembly Manuals for the HK'NM'L. If you have any old Shop/Service Manuals, you no longer have use for, let us know.

Also, we need Vette Magazine(s), January/2014 to date.

## Extended Warranty Questions.

'Excellent News!!

We now offer Extended Warranties for Z06's, vehicles back as far as 20 years old (Depending on Mileage) and RV's!!!!

CPAZ is starting to sell more Extended Warranties. A couple of things have stood out as the reason for our success with this great product.

First, the price, up to 50% less than comparable plans available through other sellers or dealers.

Second, the coverage does not require you to take your vehicle to a 'Dealership', you can take any vehicle covered by the warranty to any 'Certified' repair facility. All they have to do is call the toll free # for authorization for repair.

Third, the NAC Extended Warranty is available to all vehicles, not only Corvettes, we have sold several for other vehicles.

With a number of plans available, from basic 'Powertrain', up the the comprehensive 'Pinnacle' Coverage, there is a plan for almost every vehicle. All we need is Year, Vin # and Mileage and we can give you a quote!!

Contact us for a quote for any of your vehicles.



For More Info:

[www.CorvettePerformanceAZ.com](http://www.CorvettePerformanceAZ.com)

### 1981 Coupe



L81/Automatic  
White/Red Leather Interior  
Power Steering/Brakes/Windows  
Power Sport Mirrors  
Tilt/Tele Steering Column  
Polished Aluminum Wheels/Radial Tires  
Glass Roof Panels  
25,488 'Actual' Miles  
\$16,900 OBO

### Extended Warranties

Our 'Extended Warranty program has been very well received. Excellent Coverage, as well as 'very' competitive rates, have helped with sales. Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Pinnacle' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

### Service Shop

Keep in mind, CPAZ has a vehicle lift and compressor available in our service shop. While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections. We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze.

## Vehicle Consignment wanted!!

After selling 5 Corvettes in the past month, it's time to get a few more Corvettes in the showroom!!

Our Consignment Program is one of the best. Basic \$100.00 per month, (\$200.00 'up front'), and only 3% of the sale price.

If you, or anyone you know has a Corvette for sale, contact us for more info.

NOTE: No C4's! With the parts situation getting worse, we cannot accept C4's for consignment.

## New C7 info:

GM Confirms Six Month Waiting List For C7 Corvette



## BAD's Bits

### CPAZ eCommerce WebStore

The 'News' this month, was the launch of our WebStore. We have already had online orders from Florida to Washington State. Amazing how the Internet can expand your market area. While we already have 'Preferred Customers' in almost every state and overseas in Australia, Europe and Arabia, these sales(s) have been to customers who found us on the web and made a purchase!! It can only get better!

Now that we are in our 'Beta' stage, with inventory we currently have in stock, the next step is to start loading inventory from our vendors that we can 'drop ship' without ever seeing the product(s).

We are adding inventory every day, and have taken on a couple of new product lines (Tactical), and will continue to build our eCommerce WebStore.

As always, we will buy American Products whenever possible!

Don't like the economy, Look in the driveway! Buy American!!

Until Next time!! Save the Wave!!

Call ahead to book time on the lift as required.

## The Club Room

CPAZ has 'The Club Room' available for small groups, clubs and organizations to use. This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

Contact us for more info;

[info@CorvettePerformanceAZ.com](mailto:info@CorvettePerformanceAZ.com)

## CPAZ Gift Cards

Gift Cards are now available at Corvette Arizona!! These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!



## FaceBook Page

We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FB Page. We have so many pictures it is almost impossible to post them all. Once we have then posted, we will put the albums from each event linked on our CaC website.

You can check out our FB page at

<http://www.facebook.com/pages/Corvette>

## Consignment Store

CPAZ is about to start our 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign. We will have information as to rates/times, etc. and advertising available.

[Sales@CorvettePerformanceAZ.com](mailto:Sales@CorvettePerformanceAZ.com)

## June Quote

You have brains in your head.

You have feet in your shoes.

You can steer yourself in any direction you choose.

You're on your own, and you know what you know.

And you are the guy who'll decide where to go.

Dr. Seuss

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