



## Preferred Customers

Our 'Preferred Customers' are the reason for our success!

Is it the Parts Price Discount? Is it No Shipping Charges? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our Service Shop?

Whatever the reason, we are grateful for all the support!!

## Corvettes and Caddies!

First Saturday of the Month at Bourbon St Wraps.



Join Greg and Tammy for some Coffee and Donuts!

<http://bourbonstwraps.com/>

## Callaway AeroWagon Corvette coming by end of 2016

### Sales in Review

Another modest 3% increase in retail sales for July, with a commercial sales increase of 105%.

Concentrated focus on our commercial customers, eCommerce store and eBay store seems to be the direction we are heading in 2016.

### Feature Corvettes in our Showroom



#### 2008 Coupe

- Victory Red with Cashmere Leather Interior
- 2LT Preferred equipment Group
- Dual Power Seats
- AM/FM/Stereo Radio with CD Player
- LS3/6 Speed 'Paddle Shift' Auto
- Active Handling
- Dual Mode Exhaust
- Chrome Aluminum Wheels
- only 16,958 Miles!



[http://www.motorauthority.com/news/1087340\\_callaway-aerowagon-corrvette-shooting-brake-coming-by-end-of-2016#image=100421940](http://www.motorauthority.com/news/1087340_callaway-aerowagon-corrvette-shooting-brake-coming-by-end-of-2016#image=100421940)

Well, while we have been waiting for a new Mid-Engine Corvette, GM has been working on a C7 ZR1; if rumors are to be believed.



Above is an aerial-photo of what people are speculating is the last great C7 Corvette ZR1!

Continuing on 1990–1995 King of the Hill and 2009–2013 Blue Devil heritage, the 2018 ZR1 will once again be the ultimate front-engined Corvette and another collector must have. It is purported to have blue-painted opposed-piston brake calipers, gaping front-fascia intercooler air intakes and attachment locations for an adjustable(?) rear airfoil. Power wise, it is expected to join the 700-hp plus club with an aggressively supercharged and intercooled LT4 small-block. Trans options may be the current 7-Speed manual and/or an 8-speed or 10-speed automatic. Price: ?? (\$100k or more is the current rumor).

**2017 Chevrolet Corvette Grand Sport:  
5 Things You Should Know**

- Asking: \$34,999  
OBO



### 1965 'Fuelie' Convertible

- Red over Red and Silver Leather
- White Convertible Top
- 'Soft-Ray' Tinted Windshield
- Teakwood Steering Wheel
- Telescopic Steering Column
- Power Windows
- AM/FM Radio
- 327 'Fuel Injection'
- 4 Speed with 3:36:1 Positraction Rear End
- Knock-Off Wheels (Repro)
- Side Exhaust
- Michelin White Wall Radials
- 74,054 Miles

\$49,900 OBO



### 1966 Coupe

- Rally Red/Black Vinyl Interior
- AM/FM/Cassette Radio
- 'Matching Numbers'



- 327/300hp/4-Speed
- M20 'Wide-Ratio' Transmission
- 3:36:1 Rear End
- Knock-Off
- Wheels (Repro Bolt On)
- Red Line Radial Tires

Asking: \$54,900  
OBO

<http://www.autotrader.com/car-video/2017-chevrolet-corvette-grand-sport-5-things-you-should-know-255739?LNX=SOMEDFBGENPOST>

## 2017 Chevrolet Corvette: Stingray vs. Z06 vs. Grand Sport



<http://www.autotrader.com/car-reviews/2017-chevrolet-corvette-stingray-vs-z06-vs-grand-sport-255904>

# The Marketplace

The collector car market still seems to be off 30-40%, with no indication it will improve any time soon. This is a great time to find bargains in a 'Buyers Market'. As always, it is more important to be realistic with regard to condition. It's extremely important that you do not over represent the condition of the car, whether you are buying or selling.

**Note:** We base our 'Marketplace' on Corvettes that have actually 'SOLD', not the many cars that are advertised month after month at unrealistic high prices.



## 1965 Convertible

Nassau Blue over  
White-Blue Interior

- White
- Convertible Top
- Removable Hardtop
- Power Steering
- AM/FM Radio
- Power Antenna
- 327cid/250hp with Powerglide
- Aluminum Radiator
- P205/70R-15 Radial Tires
- Factory Wheel Covers

\$49,900 OBO



## 1978 Indy Pace Car

- #3401 of 6502
- L48/Automatic

# By The Generations

## C7 2014-

More early C7's are showing up for sale, with Coupes and Convertibles selling low 40's and excellent Z51's selling for below \$50K. Local dealers have a much greater inventory, and the Corvette plant is producing 2017 models. Production time on 'Sold Orders' is still strained, but wait times are significantly decreased. More used Z06's, with extremely low miles are hitting the market and they can be bought below new MSRP.

Many new Z06 owners are uncomfortable with the 'aggressive' power and handling, especially the Z07's with the Cup Tires).

Note: Check out the video from the Pavilions below.

Also, many Z06 owners have switched to Michelin Pilot Sport EMT's to replace the Cup Tires and that has completely stripped the market, with 'literally' no product available nationwide.

## C6 2005-13

Basically unchanged with many C6 owners trying to sell their Corvettes privately, due to the strong C7 market. This results in a huge surplus of inventory, causing a constant drop in price in a 'Buyers Market'. Many early C6 Coupes (2005-07) have been sold in the high teens, convertibles in the low twenties, and the later cars, (2008-10's), selling in the mid to high 20's for coupes and low 30's for convertibles. Z06/ZR1 models do demand higher prices, but these are dropping as well, with 2008 Z06's selling in the mid to high 20's to low 30's and excellent 2010-13 ZR1's to be found in the high 40's to low \$50's

## C5 1997-2004

Also unchanged and following the C6's lead, C5 prices continue to soften, making them one of the best performance bargains available. We have seen several early (1997-99) coupes sold well under \$10K, while 'Exceptional' later model C5's with extremely low mileage (under 15K),

- TurboCharged
- Power Windows
- Door Locks
- Factory Air Conditioning
- Glass Roof Panels
- 27,339 'Original' Miles

Asking: \$18,900 OBO



## 1977 Coupe

- L48/Auto
- Black w/ Black Cloth/Leather Interior
- PS,PB,PW Factory AC
- Tilt/Telescopic wheel
- Cruise Control
- Chrome Wheels/Radial Tires
- Sport Mirrors
- Luggage Rack
- 39966 Miles

\$9,999 OBO

## Extended Warranties

Our 'Extended Warranty' program has been very well received.

Excellent Coverage, as well as very competitive rates, have helped with sales.

Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only,

seem to be holding their own, at low to mid teens. Several low mileage Z06's have sold in the \$10-\$12K range at auction.

### **C4 1984-96**

C4 pricing remains stagnant, with no indication it will improve any time soon. While the pricing is dictated by the lack of many repair parts, many low mile C4's can be purchased at bargain prices and are excellent values for a driver Corvette. 1984's to '88's are selling in the \$1200-\$3000 range, while '1989-94's can be bought well under the \$6K mark. It takes a significantly nice, low mile '95-96 to break the \$10K barrier.

### **C3 1968-82**

C3's seem to be holding their own, with 'Steel Bumper' cars, (1968-72), always demanding the strongest prices. Many excellent '68-'72's can be found in the high teens to mid/high \$20's for convertibles and mid to high teens for Coupes. Late models, '73-82's, are anywhere from \$3500-\$6500 for cars needing TLC, to \$8-10K for cars needing little in the way of restoration. While the earlier ('73-75) convertibles bring a premium, coupes are more plentiful and available at lower prices.

### **C2 1963-67**

While C2's always seem to command fairly high prices, it is still a 'Buyers Market'. While only a few examples, primarily One of One's or 'Special's are bringing north of \$100K, the majority are selling for significantly less, many far less than their restoration cost(s). Many excellent C2 models are being passed by in favor of C7's, which can be purchased for about the same prices, with far greater value in terms of comfort, driveability and everyday use.

### **C1 1953-62**

Not much change in the past couple of months. many C1's that start/run/drive, sell in the mid teens to lower \$20's, respectable 'drivers' selling in the high \$20's mid to upper \$30's and excellent examples selling in the low to mid

the newer ones have 'Ultimate Plus' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

### The Club Room

Corvette Arizona has 'The Club Room' available for small groups, clubs and organizations to use.

This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

Contact us for more info;

[Info@CorvetteArizona.com](mailto:Info@CorvetteArizona.com)

### Service Shop

Keep in mind, Corvette Arizona has a vehicle lift and compressor available in our service shop.

While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections.

We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze.

Call ahead to book time on the lift as required.

### Gift Cards

\$40's. BOR Corvettes seem to be selling at half of the restoration cost.

## C7 Z06 Crashes leaving the Pavilions!



[http://www.motorauthority.com/news/1105385\\_c7-chevrolet-corvette-z06-crashes-leaving-arizona-car-meet](http://www.motorauthority.com/news/1105385_c7-chevrolet-corvette-z06-crashes-leaving-arizona-car-meet)

## 'JWYTYHSE'!!

Works better now that I don't have to use an extension cord!



No, I bought both of them on eBay, one of the guys on the forum told me how to install them!



Gift Cards are available at Corvette Arizona!!

These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!

For more information, Contact us at:

[Sales@CorvetteArizona.com](mailto:Sales@CorvetteArizona.com)

### Consignment Store

Corvette Arizona has a 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign.

We have information, for rates/times, etc. and advertising available. Contact:

[Sales@CorvetteArizona.com](mailto:Sales@CorvetteArizona.com)

### Monthly Quote

If you have always believed that

everyone should play by the same rules

and be judged by the same standards,

that would have gotten you labeled

a radical 60 years ago,

a liberal 30 years ago

**and a racist today.**

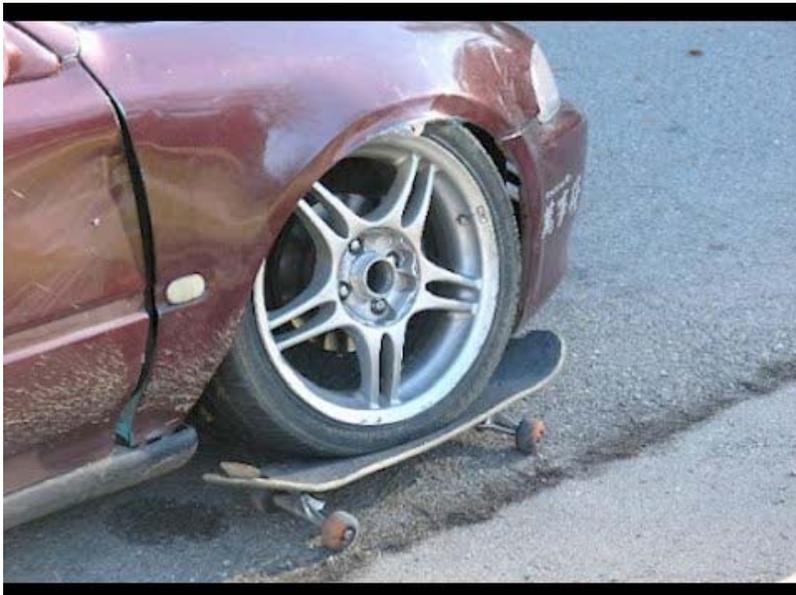
**Thomas Sowell**



**All I have to do is finish welding this gas tank and I am done!**



**Well, it does have a slight vibration around 60mph.**



# Bad's Bits

As the Corvette market continues to remain soft, many of our customers are concerned about the value of their Corvette(s) and/or the purchase price of another car.

Starting last November we started listing, (by generation), market pricing and values, based on auction results, actual sales and regional market conditions. We also try to explain the reasoning behind the market and what is driving it, up or down.

We have excellent resources available and while many Corvettes are advertised and listed at what seem to be high prices, almost everyone knows the entire collector car market is off about 30-40%.

We have tried to break down each generation, by model, and show what is FMV for each Corvette and what they are actually selling for, not what people have them listed for.

Many thanks to the overwhelming 'Positive Feedback'!!

Stay tuned!

As always, we will buy American products whenever possible!

Until next time.....

'Save the Wave'

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